

# Finance Cluster

## Business & Industry Endorsement

### Questions to Ask When Exploring Careers:

1. What careers relate to things I like to do?
2. Show me the \$\$! What are the potential salaries of my careers of interest?
3. Are my careers of interest projected to grow? (Job Outlook)

### Do you....

- ✓ have an interest in accounting, finance and investing your money so it can grow?
- ✓ wonder how banks get started and what services they offer?
- ✓ have a desire to help others manage their investments?
- ✓ like to follow the stock market and follow economic trends?
- ✓ love reading "rags to riches" stories?
- ✓ have a fascination with the history of banking and finance in America?
- ✓ wonder how the economies in other countries have an impact on the USA?
- ✓ **Then start exploring careers in Finance!**

Texas has the **10<sup>th</sup>** largest economy in the world! There are realms of careers in this area with over 750 banks, brokerage and accounting firms! So, if you like the idea of being a stock broker, accountant, love math and love working with people, the world of Finance could be golden for you.



Sample Fastest Growing Business Mgmt. & Marketing Careers-Salary Ranges in Texas	Bottom 10% & Under	50%	Top 10% & Up
Market Research Analysts	\$36,350	\$66,740	\$127,660
Financial Managers	\$70,690	\$128,870	\$187,200+
Accountants	\$41,260	\$69,430	\$126,750
Securities, Commodities, & Financial Services Sales Agents	\$31,970	\$57,970	\$187,200+
Treasurers & Controllers	\$70,690	\$128,870	\$187,200+
Loan Officers	\$33,840	\$64,680	\$137,870
Brokerage Clerks	\$34,690	\$53,010	\$78,480
Personal Financial Advisors	\$35,470	\$76,330	\$187,200+

### Careers to Consider with a 4-Year College Degree and Higher:

- Actuary
- Credit Analyst
- Cost Estimator

### With a 2-Year College Degree:

- Human Resource Specialization
- Assessors

### Certificate or HS Diploma

- Teller
- Bill or Account Collector
- Payroll Clerk



# Career Pathways in Finance

Pathways and Required Courses					
<b>Academy of Finance</b> MHS, NHS, SWHS, SHS	<b>Business Information Management</b>	<b>*Financial Mathematics</b>	<b>Accounting</b>	<b>Plus 1 credit from:</b> Global Business; Banking & Financial Services; Prin. of Business; Business Law; Money Matters; Accounting 2; **Statistics and Business Decision Making	<b>Certification:</b> Academy of Finance Endorsement; QuickBooks User Certification
<b>Accounting</b> MHS, SHS, SWHS	<b>Money Matters or *Financial Mathematics</b>	<b>Accounting</b>	<b>Accounting 2</b>	<b>Plus at least 1 credit from:</b> Business Law; OR Statistics and Business Decision Making; OR Practicum in Business; OR Career Prep Finance; OR Internship in Finance	<b>Certification:</b> QuickBooks User Certification
<p><i>Refer to the Spring Branch ISD High School Program of Studies on your high school website for more detailed information regarding course descriptions, prerequisites, career pathways, endorsements, and certifications.</i></p> <p><i>Satisfies 3<sup>rd</sup> Year Mathematics Graduation Requirement upon successful completion and required prerequisites.</i></p> <p><i>** Satisfies 3<sup>rd</sup> or 4<sup>th</sup> Year Mathematics Graduation Requirement upon successful completion and required prerequisites.</i></p>					

## Samples of the professional experiences that students will enjoy in our Finance courses:

- Accounting foundations • utilize computerized Accounting programs • discover the world of stock market, the banking world, and investments • learn ways to acquire wealth through financial options
- Opportunity to follow the Academy of Finance Pathway-a blend of Business and Finance courses.

**SBISD Finance, Business (for AOF) courses include: Business Information Management, Business Law, Global Business, Principles of Business, Marketing, & Finance, Accounting 1 & 2, Banking and Financial Services, Statistics, Business Decision Making, Money Matters. Internship Career Prep**

### For more information, contact your school counselor or:

Beverly Litton  
 Guthrie Center & Career and Technical Education Counselor

**Spring Branch Independent School District**  
**The Guthrie Center**  
**10660 Hammerly Blvd., Houston, Texas 77043**  
**Office: 713-251-1303 Fax: 713-251-1315**

**Sources:** Achieve Texas, O\*Net Online, Labor Market and Career Information, CareerOneStop.org, U.S. Bureau of Labor & Statistics

#### **Spring Branch ISD Notice of Non-Discrimination**

*Spring Branch Independent School District does not discriminate on the basis of race, religion, color, national origin, sex, or disability in providing education services, activities, and programs, including vocational programs, in accordance with Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Educational Amendments of 1972; Section 504 of the Rehabilitation Act of 1973, as amended.*